

Republic of the Philippines

REGION X - NORTHERN MINDANAO SCHOOLS DIVISION OF OZAMIZ CITY

Divisional Advisory No. <u>032</u>s. 2023 March 27, 2023

Complying with DepEd Order No. 8, s. 2013
this Office issues this Advisory not for endorsement per DO 28, s. 2001,
but for the information of DepEd officials,
personnel/staff, and the concerned public.
(Visit depedozamiz.net)

INVITATION TO PARTICIPATE IN A TRAINING FOR START-UP ENTREPRENUERS AND PROFESSIONALS

In reference to Regional Advisory No. 48, s. 2023, re: Invitation to Participate in a Training for Start-Up Entrepreneurs and Professionals, this Office informs all interested teaching and non-teaching personnel to the invitation to participate in a training dubbed as Presenting the Perfect Pitch for Start-up Entrepreneurs and Professionals which will be conducted through Zoom Platform on April 4, 2023.

Deadline of registration for interested participants shall be on March 28, 2023, via email at kamyr.catapang@eccp.com.

Participation in this activity shall be purely voluntary and shall not hamper instructional time in compliance with the provisions of DepEd Order No. 9, s. 2005 titled Instituting Measures to Increase Engaged Time-on-Task and Ensuring Compliance therewith, Section 3 of Republic Act No. 5546 (Policy on Contributions), and DepEd Order No. 66, s. 2017 (Policy on Off-Campus Activities) and the DOH prescribed health and safety standards. As such, the participants themselves shall shoulder any registration fees and travel/incidental expenses.

Attached is a copy of the communication for the specific details.

This Office directs the immediate and wide dissemination of this Advisory.

Encl.: As Stated
To be indicated in the <u>Perpetual Index</u>
under the following subjects:

INVITATIONS TEAC PROFESSIONAL DEVELOPMENT PROGRAM

TRACHING PERSONNEL

HON-TRACHING PERSONNEL

SBC/DA Invitation to Participate in a Training for Start-Up Entrepreneurs and Professionals March 27, 2023

Address: IBJT Compound, Carangan, Ozamiz City

Telephone No: (088) 545-09-88 Telefax: (088) 545-09-90

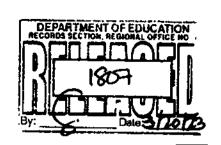
Email Address: deped1miz@gmail.com

Our LEARNERS: The Diamonds of the Fortress.

ASENSO OZAMIZ!



Republic of the Philippines **Department of Education**REGION X - NORTHERN MINDANAO



Regional Advisory No. <u>46</u>, s. 2023 March 17, 2023

Complying with DepEd Order No. 8, s. 2013, this Office issues this Advisory, not for endorsement per DO 28, s. 2001, but for the information of DepEd officials, personnel/staff, and the concerned public.

(Visit deped10.com)

INVITATION TO PARTICIPATE IN A TRAINING FOR START-UP ENTREPRENEURS AND PROFESSIONALS

This issuance refers to the Invitation to Participate in a Training dubbed **Presenting the Perfect Pitch** for Start-up Entrepreneurs and Professionals on April 4, via Zoom.

Registration deadline is March 28 via email at kamyr.catapang@eccp.com.

Participation in this activity shall be voluntary. As such, the participants themselves shall shoulder any registration fees and travel/incidental expenses. Further, their participation shall be subject to the no-disruption-of-classes policy stipulated in DepEd Order No. 9, s. 2005 titled Instituting Measures to Increase Engaged Time-on-Task and Ensuring Compliance therewith, Section 3 of Republic Act No. 5546 (Policy on Contributions), DepEd Order No. 66, s. 2017 (Policy on Off-Campus Activities), and the DOH-prescribed health and safety standards.

Attached is a copy of the communication for the specific details.

This Office directs the immediate and wide dissemination of this Advisory.

ATCH: As stated
To be indicated thathe <u>Perpetual Index</u>
under the following subjects:

NVITATIONS TRAINING

CLMD/moon







Department of Education Region

[New Program] Presenting the Perfect Pitch | April 4 1 message

ECCP - European Chamber of Commerce of the Philippines <noreply@eccp.com> To: region10@deped.gov.ph

Mon. Már 13, 2023 at 6:08 PM

If you can't see this email click here.

E-LEARNING

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E LEARNING SESSION

Presenting the Perfect Pitch

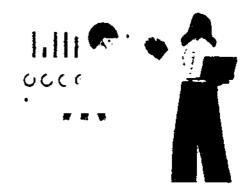


🛱 4 April 2023



(\$) 09:00 AM - 12:00 NN (GMT +8)





Presenting the Perfect Pitch

April 4, 2023 | 09:00 AM to 12:00 NN (GMT +8) | via Zoom Php 4,500 for ECCP Members | Php 5,500 for Non-members

Looking at the common experience among successful ventures, it can be pinpointed that their journey begins with a presentation. The potential of a brand can be seen in how entrepreneurs communicate their ideas to the public which is perceived as a critical step in whether or not it will gain traction for possible investments. Undeniably, a lot of business solutions are presented nowadays; advancing ahead of competitors will guarantee a strategic position for an enterprise. In order to gain the trust and confidence of the target stakeholders, presenting a powerful pitch is an indispensable requirement to promote a business proposal.

Presenting the Perfect Pitch is a training that will help start-up entrepreneurs and professionals design their pitch deck that will highlight the strengths of their company, the impact it can bring to the market, and the story behind the innovation. Moreover, teaching them the right communication strategy will give them the advantage to align their business needs to the goals of their investors.

Program Topics

- I. Outline of a Business Pitch learn the foundation of a business proposal and tackle the steps in creating one
 - Business pitch types

- 2. Purpose of a business pitch
- 3. Format
- 4. Preparing the Content
- Audience
- · Objective of your pitch
- Headline
- Arranging the flow
- Unique selling Proposition
- Content
- · Trimming the Fat
- II. Designing a Good Pitch Presentation provide creative ways of delivering the big idea and the tools entrepreneurs can use for designing
 - 1. Websites and applications
 - 2. Designing techniques
 - 3. Utilizing media files
- III. Becoming a Storyteller of Innovation learn the right communication skills to persuade audience, effectively present the branding to the public, and the gestures one should prepare prior to the presentation
 - 1. Preparation
 - 2. Maximizing Technology
 - 3. Delivery Techniques
- 4. Opening and Closing Techniques
- 5. Principles of Persussion
- · Application: Storyboard Creation and pair sharing
- Program Closing

Registration deadline is on March 28, 2023. For registration inquiries, please email kamyr.catapang@eccp.com

Please expect to receive ZOOM links in a separate email before the session schedule. Attendees will receive e-workbook and e-certificates after the training session.







Jen Alava-Francisco

President, Spiderhook Learning Services Division

Jen has been developing front liners and senior leaders in the Philippines, Singapore, Shanghai, and Malaysia. Being focused on creating emotionally intelligent and agile teams, Jen has supported organizations to establish, and enhance their learning academies, branded customer experience, communication, emotional intelligence, professional image to name a few. Moreover, Jen serves as the teaming 经基础 医二氯磺基二氯甲基苯酚

committee head of the Women in Business Committee of the ECCP.

Coaching through Meaningful Conversations For to burdle Performers and Non-gerformers

Coaching Through Meaningful Conversations

March 14 & 15, 2023 01:00 am - 04:00 pm (GMT +8) via Zoom



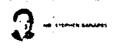
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Profitability Analysis (Finance for Non-finance)

March 23, 2023 09:00 am - 12:00 noon & 01:30pm - 04:30 pm(GMT +8) via Zoom

Effective Business Writing

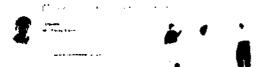




Effective Business Writing

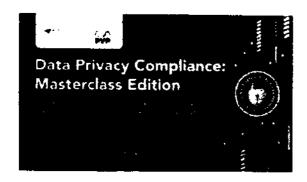
March 27 & 28, 2023 09:00am - 12:00 nn (GMT +8) via Zoom

How Data Analytics Works in Business Decision Making



How Data Analytics Works in Business Decision Making

March 29, 2023 09:00am - 12:00 nn (GMT +8) vis Zoom



Data Privacy Compliance: Masterclass Edition

April 19, 21, 25 & 27, 2023 01:00 PM to 05:00 PM (GMT +8) via Zoom

PRE-REGISTRATION IS REQUIRED • LIMITED SLOTS
For more details, please email trainings@eccp.com

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TECHNOLOGY PARTNER

BANKING PARTNER

INSURANCE PARTNER

AIRLINE PARTNER









WORKSPACE SOLUTIONS PARTNER

INNOVATIONS PARTNER

COMMUNICATIONS PARTNER

SOFTWARE SOLUTIONS PARTNER







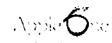


R.G. Manabat & Co.



PREMIUM MEMBERS













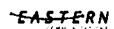








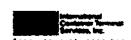








































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* info@eccp.com (大学報告: www.eccp.com)

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